

Nate Litton



Nate Litton is group vice president and chief data & analytics officer of Toyota Financial Services (TFS). In this capacity, Litton is responsible for the company's enterprise data and analytics strategy, roadmap, and execution. This includes oversight of TFS' data platform, end-to-end data delivery, data governance, enterprise reporting, data analysis, and data science. He leads his team in organizing and curating data so TFS can create insights for dealers and customers, make more data-driven decisions, and drive increased automation and efficiency.

Before his current role, Litton served as vice president of data & analytics in which he grew the data science function across the company by attracting and developing strong talent, and focusing on high-value use cases in key business areas. He also matured data governance and stewardship functions to manage data assets more effectively and responsibly for the enterprise.

Litton began his Toyota career in 2016, as manager of data science. He was promoted to national manager in 2017, and to group manager in 2019. One year later, Litton took the role of general manager of data & analytics.

Prior to joining Toyota, Litton was cofounder and lead data scientist of RightPlace Consulting, a company focused on software development for fleet management and autonomous vehicle technologies. In that role, he built a core data science and development team to support Mercedes Mobility efforts in North America and Germany. Litton also served as senior vice president at Bank of America, and senior manager at Capital One Financial Services.

In 2022, Litton was selected as one of the Automotive News Rising Stars—honored for leading TFS in leveraging data and analytics to dramatically improve performance.

Litton earned a Bachelor of Science degree in Operations Research and Industrial Engineering from Cornell University in Ithaca, New York. He received his Master of Science and Ph.D. degrees in Statistics from Texas A&M University in College Station, Texas.