

Mara McNeill



Mara McNeill is president and chief executive officer of Toyota Financial Savings Bank (TFSB). TFSB provides banking services to Toyota, Lexus, and private label dealers and consumers. McNeill is responsible for leading the TFSB organization by delivering on strategy, operations and profitability and growing high performing and diverse teams.

Prior to her current position, McNeill served as Toyota Financial Services (TFS) vice president, general counsel and secretary, overseeing the company's legal and enterprise compliance departments. McNeill joined Toyota from JPMorgan Chase Bank, where she served as general counsel for Chase Auto Finance, which included a portfolio of retail auto loans and leases, as well as dealer commercial financing. She also served as member of the executive management committee advising on strategy, risk, governance, and operations.

From 2009 to 2011, McNeill was senior counsel for the Automotive Investment Financing Program for the Department of the Treasury, where she was responsible for the department's \$80 billion financing of General Motors, Chrysler, Ally Financial, and Chrysler Financial during the recession. She worked as part of a team of elite advisors to structure transactions to sustain the U.S. Auto industry and to optimize the return of government funds.

Earlier in her career, McNeill served as an officer in the United States Air Force. During her assignment at the Pentagon, she was an analyst responsible for developing modernization and budget plans.

McNeill is a leader within the banking community serving on the board of the National Association of Industrial Bankers and on the board of the Nevada Bankers Association. She also serves on the boards of two nonprofits Communities in Schools, Nevada, and 4Word.

McNeill received her Juris Doctor degree from the Georgetown University Law Center in Washington, D.C., a Master's degree in Public Policy from the Harvard Kennedy School of Government in Cambridge, Massachusetts, and a Bachelor of Science degree in Operations Research from the United States Air Force

Academy.