

**TOYOTA U.S. SALES SUMMARY**  
**February, 2013**

	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2013	2012	DSR %	VOL %	2013	2012	DSR %	VOL %
			CHG	CHG			CHG	CHG
<b>TOTAL TOYOTA</b>	<b>166,377</b>	<b>159,462</b>	<b>8.7</b>	<b>4.3</b>	<b>324,102</b>	<b>284,002</b>	<b>14.1</b>	<b>14.1</b>
TOTAL TOYOTA DIV.	149,038	142,780	8.7	4.4	290,552	255,046	13.9	13.9
TOTAL LEXUS	17,339	16,682	8.3	3.9	33,550	28,956	15.9	15.9
YARIS	2,045	3,612	-41.0	-43.4	4,942	6,622	-25.4	-25.4
COROLLA	24,999	22,151	17.6	12.9	48,821	40,139	21.6	21.6
PRIUS	17,812	20,593	-9.9	-13.5	33,584	32,148	4.5	4.5
CAMRY	31,270	34,543	-5.7	-9.5	63,167	62,838	0.5	0.5
AVALON	5,703	3,497	69.9	63.1	10,543	6,716	57.0	57.0
SCION FR-S	1,369	0	NA	NA	2,812	0	NA	NA
SCION iQ	331	864	-60.1	-61.7	626	1,238	-49.4	-49.4
SCION xD	596	818	-24.1	-27.1	1,220	1,470	-17.0	-17.0
SCION xB	1,512	1,611	-2.2	-6.1	2,779	2,811	-1.1	-1.1
SCION tC	1,244	1,649	-21.4	-24.6	2,508	2,958	-15.2	-15.2
<i>TOTAL SCION</i>	<i>5,052</i>	<i>4,942</i>	<i>6.5</i>	<i>2.2</i>	<i>9,945</i>	<i>8,477</i>	<i>17.3</i>	<i>17.3</i>
<b>TOTAL TOYOTA DIV. CAR</b>	<b>86,881</b>	<b>89,338</b>	<b>1.3</b>	<b>-2.8</b>	<b>171,002</b>	<b>156,940</b>	<b>9.0</b>	<b>9.0</b>
CT	1,182	1,642	-25.0	-28.0	2,183	2,667	-18.1	-18.1
HS	1	150	-99.3	-99.3	1	302	-99.7	-99.7
IS	1,532	2,095	-23.8	-26.9	2,918	3,905	-25.3	-25.3
ES	4,817	2,997	67.4	60.7	10,003	5,407	85.0	85.0
GS	1,108	2,397	-51.8	-53.8	2,207	2,490	-11.4	-11.4
LS	803	517	61.8	55.3	1,880	1,090	72.5	72.5
SC	0	0	NA	NA	0	2	-100.0	-100.0
LFA	2	6	-65.3	-66.7	5	10	-50.0	-50.0
<b>TOTAL LEXUS CAR</b>	<b>9,445</b>	<b>9,804</b>	<b>0.4</b>	<b>-3.7</b>	<b>19,197</b>	<b>15,873</b>	<b>20.9</b>	<b>20.9</b>
<b>TOTAL TOYOTA CAR</b>	<b>96,326</b>	<b>99,142</b>	<b>1.2</b>	<b>-2.8</b>	<b>190,199</b>	<b>172,813</b>	<b>10.1</b>	<b>10.1</b>
RAV4	13,329	12,679	9.5	5.1	24,939	22,498	10.8	10.8
FJ CRUISER	1,355	1,047	34.8	29.4	2,587	1,755	47.4	47.4
VENZA	3,745	2,671	46.1	40.2	7,116	5,131	38.7	38.7
HIGHLANDER	9,310	8,156	18.9	14.1	18,141	15,012	20.8	20.8
4RUNNER	3,979	3,070	35.0	29.6	8,464	5,989	41.3	41.3
SIENNA	9,209	7,655	25.3	20.3	16,990	13,960	21.7	21.7
SEQUOIA	1,064	1,040	6.6	2.3	2,244	2,108	6.5	6.5
LAND CRUISER	216	122	84.4	77.0	493	241	104.6	104.6
<i>TOTAL TOYOTA DIV. SUV</i>	<i>32,998</i>	<i>28,785</i>	<i>19.4</i>	<i>14.6</i>	<i>63,984</i>	<i>52,734</i>	<i>21.3</i>	<i>21.3</i>
TACOMA	12,644	10,674	23.4	18.5	24,266	19,572	24.0	24.0
TUNDRA	7,306	6,328	20.3	15.5	14,310	11,840	20.9	20.9
<i>TOTAL TOYOTA DIV. PICKUP</i>	<i>19,950</i>	<i>17,002</i>	<i>22.2</i>	<i>17.3</i>	<i>38,576</i>	<i>31,412</i>	<i>22.8</i>	<i>22.8</i>
<b>TOTAL TOYOTA DIV. TRUCK</b>	<b>62,157</b>	<b>53,442</b>	<b>21.2</b>	<b>16.3</b>	<b>119,550</b>	<b>98,106</b>	<b>21.9</b>	<b>21.9</b>
RX	6,938	5,792	24.8	19.8	12,332	10,830	13.9	13.9
GX	628	703	-6.9	-10.7	1,361	1,581	-13.9	-13.9
LX	328	383	-10.8	-14.4	660	672	-1.8	-1.8
<b>TOTAL LEXUS TRUCK</b>	<b>7,894</b>	<b>6,878</b>	<b>19.6</b>	<b>14.8</b>	<b>14,353</b>	<b>13,083</b>	<b>9.7</b>	<b>9.7</b>
<b>TOTAL TOYOTA TRUCK</b>	<b>70,051</b>	<b>60,320</b>	<b>21.0</b>	<b>16.1</b>	<b>133,903</b>	<b>111,189</b>	<b>20.4</b>	<b>20.4</b>
SELLING DAYS	24	25			49	49		

DSR = DAILY SELLING RATE

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	2013	2012	DSR %	VOL %	2013	2012	DSR %	VOL %
			CHG	CHG			CHG	CHG
<b>* NORTH AMERICAN BUILT VEHICLES</b>								
COROLLA	24,936	19,098	36.0	30.6	48,708	34,708	40.3	40.3
CAMRY	31,257	34,526	-5.7	-9.5	63,139	62,803	0.5	0.5
AVALON	5,703	3,497	69.9	63.1	10,543	6,716	57.0	57.0
RAV4	7,652	11,088	-28.1	-31.0	16,410	19,548	-16.1	-16.1
VENZA	3,745	2,671	46.1	40.2	7,116	5,131	38.7	38.7
HIGHLANDER	8,844	7,640	20.6	15.8	17,191	14,091	22.0	22.0
SIENNA	9,209	7,655	25.3	20.3	16,990	13,960	21.7	21.7
SEQUOIA	1,064	1,040	6.6	2.3	2,244	2,108	6.5	6.5
TACOMA	12,644	10,674	23.4	18.5	24,266	19,572	24.0	24.0
TUNDRA	7,306	6,328	20.3	15.5	14,310	11,840	20.9	20.9
RX	5,925	4,629	33.3	28.0	10,162	8,230	23.5	23.5
<b>TOTAL</b>	<b>118,285</b>	<b>108,846</b>	<b>13.2</b>	<b>8.7</b>	<b>231,079</b>	<b>198,707</b>	<b>16.3</b>	<b>16.3</b>
<b>N.A. VEHICLES % OF TOTAL</b>	<b>71.1%</b>	<b>68.3%</b>			<b>71.3%</b>	<b>70.0%</b>		
TOYOTA DIV. IMPORT CAR	24,985	32,217	-19.2	-22.4	48,612	52,713	-7.8	-7.8
LEXUS IMPORT CAR	9,445	9,804	0.4	-3.7	19,197	15,873	20.9	20.9
TOYOTA DIV NA BUILT CARS	61,896	57,121	12.9	8.4	122,390	104,227	17.4	17.4
<b>TOTAL TOYOTA CARS</b>	<b>96,326</b>	<b>99,142</b>	<b>1.2</b>	<b>-2.8</b>	<b>190,199</b>	<b>172,813</b>	<b>10.1</b>	<b>10.1</b>
TOYOTA DIV. IMPORT TRUCK	11,693	6,346	91.9	84.3	21,023	11,856	77.3	77.3
LEXUS IMPORT TRUCK	1,969	2,249	-8.8	-12.4	4,191	4,853	-13.6	-13.6
TOYOTA DIV NA BUILT TRUCK	50,464	47,096	11.6	7.2	98,527	86,250	14.2	14.2
LEXUS NA BUILT TRUCK	5,925	4,629	33.3	28.0	10,162	8,230	23.5	23.5
<b>TOTAL TOYOTA TRUCK</b>	<b>70,051</b>	<b>60,320</b>	<b>21.0</b>	<b>16.1</b>	<b>133,903</b>	<b>111,189</b>	<b>20.4</b>	<b>20.4</b>
SELLING DAYS	24	25			49	49		

DSR = DAILY SELLING RATE

Memo:	--CURRENT MONTH--			--CALENDAR YEAR TO DATE--		
	2013	2012	DSR % Δ	2013	2012	DSR % Δ
Toyota Prius Sedan	11,428	16,469	-27.7%	21,113	24,969	-15.4%
Toyota Prius V (only)	2,543	4,083	-35.1%	5,065	7,138	-29.0%
Toyota Prius C (only)	3,148	20	16295.8%	5,839	20	29095.0%
Toyota Prius Phv (only)	693	21	3337.5%	1,567	21	7361.9%