

**TOYOTA U.S. SALES SUMMARY**  
**June, 2013**

	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2013	2012	DSR %	VOL %	2013	2012	DSR %	VOL %
			CHG	CHG			CHG	CHG
<b>TOTAL TOYOTA</b>	<b>195,235</b>	<b>177,795</b>	<b>14.0</b>	<b>9.8</b>	<b>1,108,791</b>	<b>1,046,096</b>	<b>6.7</b>	<b>6.0</b>
TOTAL TOYOTA DIV.	173,880	157,773	14.4	10.2	990,376	937,964	6.3	5.6
TOTAL LEXUS	21,355	20,022	10.8	6.7	118,415	108,132	10.2	9.5
YARIS	747	2,007	-61.3	-62.8	11,926	19,971	-39.9	-40.3
COROLLA	26,458	26,647	3.1	-0.7	158,972	151,726	5.5	4.8
PRIUS	21,079	19,150	14.3	10.1	120,214	126,654	-4.5	-5.1
CAMRY	35,870	32,107	16.0	11.7	207,626	213,903	-2.3	-2.9
AVALON	6,526	1,768	283.3	269.1	37,471	16,651	126.5	125.0
SCION FR-S	1,815	2,684	-29.8	-32.4	10,021	2,770	264.1	261.8
SCION iQ	390	702	-42.3	-44.4	2,309	5,084	-54.3	-54.6
SCION xD	780	1,017	-20.4	-23.3	4,324	5,502	-20.9	-21.4
SCION xB	1,644	1,869	-8.7	-12.0	9,519	10,206	-6.1	-6.7
SCION tC	1,711	2,128	-16.5	-19.6	8,827	11,559	-23.1	-23.6
<i>TOTAL SCION</i>	<i>6,340</i>	<i>8,400</i>	<i>-21.6</i>	<i>-24.5</i>	<i>35,000</i>	<i>35,121</i>	<i>0.3</i>	<i>-0.3</i>
<b>TOTAL TOYOTA DIV. CAR</b>	<b>97,020</b>	<b>90,079</b>	<b>11.8</b>	<b>7.7</b>	<b>571,209</b>	<b>564,026</b>	<b>1.9</b>	<b>1.3</b>
CT	1,513	1,387	13.3	9.1	7,552	9,446	-19.5	-20.1
HS	1	10	-89.6	-90.0	3	622	-99.5	-99.5
IS	1,919	2,572	-22.5	-25.4	10,786	14,194	-23.5	-24.0
ES	5,680	3,780	56.0	50.3	33,493	18,265	84.6	83.4
GS	1,728	2,020	-11.2	-14.5	9,068	11,070	-17.5	-18.1
LS	691	476	50.8	45.2	5,247	3,036	74.0	72.8
SC	0	0	N/A	N/A	0	2	-100.0	-100.0
LFA	1	2	-48.1	-50.0	17	24	-28.7	-29.2
<b>TOTAL LEXUS CAR</b>	<b>11,533</b>	<b>10,247</b>	<b>16.9</b>	<b>12.6</b>	<b>66,166</b>	<b>56,659</b>	<b>17.5</b>	<b>16.8</b>
<b>TOTAL TOYOTA CAR</b>	<b>108,553</b>	<b>100,326</b>	<b>12.4</b>	<b>8.2</b>	<b>637,375</b>	<b>620,685</b>	<b>3.4</b>	<b>2.7</b>
RAV4	20,540	15,129	41.0	35.8	101,274	89,438	14.0	13.2
FJ CRUISER	1,382	1,074	33.6	28.7	6,594	6,378	4.1	3.4
VENZA	2,875	4,210	-29.1	-31.7	20,612	19,503	6.4	5.7
HIGHLANDER	11,090	10,379	11.0	6.9	61,771	57,444	8.2	7.5
4RUNNER	4,065	4,230	-0.2	-3.9	25,427	22,488	13.8	13.1
SIENNA	11,722	10,728	13.5	9.3	62,559	58,985	6.8	6.1
SEQUOIA	1,145	1,093	8.8	4.8	6,693	6,249	7.8	7.1
LAND CRUISER	259	294	-8.5	-11.9	1,484	1,189	25.6	24.8
<i>TOTAL TOYOTA DIV. SUV</i>	<i>41,356</i>	<i>36,409</i>	<i>18.0</i>	<i>13.6</i>	<i>223,855</i>	<i>202,689</i>	<i>11.2</i>	<i>10.4</i>
TACOMA	14,023	11,864	22.7	18.2	81,188	67,153	21.7	20.9
TUNDRA	9,759	8,693	16.6	12.3	51,565	45,111	15.1	14.3
<i>TOTAL TOYOTA DIV. PICKUP</i>	<i>23,782</i>	<i>20,557</i>	<i>20.1</i>	<i>15.7</i>	<i>132,753</i>	<i>112,264</i>	<i>19.0</i>	<i>18.3</i>
<b>TOTAL TOYOTA DIV. TRUCK</b>	<b>76,860</b>	<b>67,694</b>	<b>17.9</b>	<b>13.5</b>	<b>419,167</b>	<b>373,938</b>	<b>12.8</b>	<b>12.1</b>
RX	8,647	8,641	3.9	0.1	45,818	44,017	4.8	4.1
GX	884	808	13.6	9.4	4,415	4,888	-9.1	-9.7
LX	291	326	-7.3	-10.7	2,016	2,568	-21.0	-21.5
<b>TOTAL LEXUS TRUCK</b>	<b>9,822</b>	<b>9,775</b>	<b>4.3</b>	<b>0.5</b>	<b>52,249</b>	<b>51,473</b>	<b>2.2</b>	<b>1.5</b>
<b>TOTAL TOYOTA TRUCK</b>	<b>86,682</b>	<b>77,469</b>	<b>16.2</b>	<b>11.9</b>	<b>471,416</b>	<b>425,411</b>	<b>11.5</b>	<b>10.8</b>
SELLING DAYS	26	27			153	154		

DSR = DAILY SELLING RATE

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	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2013	2012	DSR % CHG	VOL % CHG	2013	2012	DSR % CHG	VOL % CHG
<b>* NORTH AMERICAN BUILT VEHICLES</b>								
COROLLA	26,349	25,990	5.3	1.4	158,625	140,838	13.4	12.6
CAMRY	35,850	32,095	16.0	11.7	207,482	213,809	-2.3	-3.0
AVALON	6,526	1,768	283.3	269.1	37,471	16,651	126.5	125.0
RAV4	13,085	11,779	15.4	11.1	67,925	72,748	-6.0	-6.6
VENZA	2,875	4,210	-29.1	-31.7	20,612	19,503	6.4	5.7
HIGHLANDER	10,511	9,852	10.8	6.7	58,623	54,180	8.9	8.2
SIENNA	11,722	10,728	13.5	9.3	62,559	58,985	6.8	6.1
SEQUOIA	1,145	1,093	8.8	4.8	6,693	6,249	7.8	7.1
TACOMA	14,023	11,864	22.7	18.2	81,188	67,153	21.7	20.9
TUNDRA	9,759	8,693	16.6	12.3	51,565	45,111	15.1	14.3
RX	7,607	6,505	21.4	16.9	39,596	35,054	13.7	13.0
<b>TOTAL</b>	<b>139,452</b>	<b>124,577</b>	<b>16.2</b>	<b>11.9</b>	<b>792,339</b>	<b>730,281</b>	<b>9.2</b>	<b>8.5</b>
<b>N.A. VEHICLES % OF TOTAL</b>	<b>71.4%</b>	<b>70.1%</b>			<b>71.5%</b>	<b>69.8%</b>		
TOYOTA DIV. IMPORT CAR	28,295	30,226	-2.8	-6.4	167,631	192,728	-12.5	-13.0
LEXUS IMPORT CAR	11,533	10,247	16.9	12.6	66,166	56,659	17.5	16.8
TOYOTA DIV NA BUILT CARS	68,725	59,853	19.2	14.8	403,578	371,298	9.4	8.7
<b>TOTAL TOYOTA CARS</b>	<b>108,553</b>	<b>100,326</b>	<b>12.4</b>	<b>8.2</b>	<b>637,375</b>	<b>620,685</b>	<b>3.4</b>	<b>2.7</b>
TOYOTA DIV. IMPORT TRUCK	13,740	9,475	50.6	45.0	70,002	50,009	40.9	40.0
LEXUS IMPORT TRUCK	2,215	3,270	-29.7	-32.3	12,653	16,419	-22.4	-22.9
TOYOTA DIV NA BUILT TRUCK	63,120	58,219	12.6	8.4	349,165	323,929	8.5	7.8
LEXUS NA BUILT TRUCK	7,607	6,505	21.4	16.9	39,596	35,054	13.7	13.0
<b>TOTAL TOYOTA TRUCK</b>	<b>86,682</b>	<b>77,469</b>	<b>16.2</b>	<b>11.9</b>	<b>471,416</b>	<b>425,411</b>	<b>11.5</b>	<b>10.8</b>
SELLING DAYS	26	27			153	154		

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Memo:	--CURRENT MONTH--			--CALENDAR YEAR TO DATE--		
	2013	2012	DSR %	2013	2012	DSR %
Toyota Prius Sedan	14,066	11,514	26.9%	76,809	83,205	-7.1%
Toyota Prius V (only)	2,987	3,284	-5.5%	18,616	22,851	-18.0%
Toyota Prius C (only)	3,442	3,657	-2.3%	20,575	16,251	27.4%
Toyota Prius Phv (only)	584	695	-12.7%	4,214	4,347	-2.4%