



2018 - 2019 TOYOTA FULL-LINE PRICING

***Prices are manufacturer's suggested retail prices (MSRP) and do not include delivery, processing, and handling fee (DPH).

***DPH is as follows, and is in effect for all units scheduled for processing, regardless of model year, on or after May 25, 2018:

- \$1,395 for Large Truck (Tundra)
- \$1,295 for Large SUVs (Sequoia, Land Cruiser)
- \$1,045 for SUV/Van/Small Truck (C-HR, RAV4, Highlander, 4Runner, Sienna, Tacoma)
- \$920 for Passenger Cars (Yaris, Yaris iA, Corolla, Corolla Hatchback, Camry, Prius, Prius c, Prius Prime, Mirai, Avalon, 86)

MODEL #	MY	MODEL (in alphabetical order)	MSRP
8642	2019	4Runner 4x2 SR5 V6 5ECT	\$34,910
8664	2019	4Runner 4x4 SR5 V6 5ECT	\$36,785
8646	2019	4Runner 4x2 SR5 Premium V6 5ECT	\$36,740
8666	2019	4Runner 4x4 SR5 Premium V6 5ECT	\$38,615
8670	2019	4Runner 4x4 TRD Off-Road V6 5ECT	\$38,085
8672	2019	4Runner 4x4 TRD Off-Road Premium V6 5ECT	\$39,995
8648	2019	4Runner 4x2 Limited V6 5ECT	\$43,225
8668	2019	4Runner 4x4 Limited V6 5ECT	\$45,260
8674	2019	4Runner 4x4 TRD Pro V6 5ECT	\$46,415
6253	2019	86 6MT	\$26,455
6252	2019	86 6ECTi	\$27,175
6255	2019	86 GT 6MT	\$28,585
6254	2019	86 GT 6ECTi	\$29,305
6251	2019	86 TRD Special Edition	\$32,420
3504	2019	Avalon Hybrid XLE	\$36,500
3507	2019	Avalon Hybrid XSE	\$39,000
3514	2019	Avalon Hybrid Limited	\$42,800



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3544	2019	Avalon XLE	\$35,500
3547	2019	Avalon XSE	\$38,000
3554	2019	Avalon Limited	\$41,800
3548	2019	Avalon Touring	\$42,200
 			
2559	2019	Camry Hybrid LE CVT	\$28,150
2561	2019	Camry Hybrid SE CVT	\$29,850
2560	2019	Camry Hybrid XLE CVT	\$32,725
2514	2019	Camry L 4-cyl 8ECTi	\$23,845
2532	2019	Camry LE 4-cyl 8ECTi	\$24,350
2540	2019	Camry XLE 4-cyl 8ECTi	\$28,925
2554	2019	Camry XLE V6 8ECTi	\$34,050
2546	2019	Camry SE 4-cyl 8ECTi	\$25,550
2548	2019	Camry XSE 4-cyl 8ECTi	\$29,475
2550	2019	Camry XSE V6 8ECTi	\$34,600
 			
2404	2019	C-HR LE 4x2 4-cyl CVT	\$20,945
2406	2019	C-HR XLE 4x2 4-cyl CVT	\$22,980
2408	2019	C-HR Limited 4x2 4-cyl CVT	\$26,000
 			
6273	2019	Corolla Hatchback SE 6MT	\$19,990
6272	2019	Corolla Hatchback SE CVTi-S	\$21,090
6275	2019	Corolla Hatchback XSE 6MT	\$22,990
6274	2019	Corolla Hatchback XSE CVTi-S	\$24,090
1832	2019	Corolla L CVTi-S	\$18,700
1852	2019	Corolla LE CVTi-S	\$19,135
1872	2019	Corolla LE ECO CVTi-S	\$19,535
1856	2019	Corolla XLE CVTi-S	\$22,135
1864	2019	Corolla SE CVTi-S	\$20,645
1863	2019	Corolla SE 6MT	\$21,865
1866	2019	Corolla XSE CVTi-S	\$22,880
 			
6964	2019	Highlander Hybrid LE AWD-i CVT-E	\$36,970



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6965	2019	Highlander Hybrid XLE AWD-i CVT-E	\$42,030
6966	2019	Highlander Hybrid Limited AWD-i CVT-E	\$45,510
6967	2019	Highlander Hybrid Limited Platinum AWD-i CVT-E	\$48,630
6942	2019	Highlander LE 2WD 4-cyl 6ECT	\$31,330
6946	2019	Highlander LE 2WD V6 6ECT	\$33,380
6948	2019	Highlander LE AWD V6 6ECT	\$34,840
6947	2019	Highlander LE Plus 2WD V6 6ECT	\$36,260
6949	2019	Highlander LE Plus AWD V6 6ECT	\$37,720
6951	2019	Highlander XLE 2WD V6 6ECT	\$39,220
6953	2019	Highlander XLE AWD V6 6ECT	\$40,680
6950	2019	Highlander SE 2WD V6 ECT	\$40,440
6952	2019	Highlander SE AWD V6 ECT	\$41,900
6954	2019	Highlander Limited 2WD V6 6ECT	\$42,430
6956	2019	Highlander Limited AWD V6 6ECT	\$43,890
6955	2019	Highlander Limited Platinum 2WD V6 6ECT	\$45,550
6957	2019	Highlander Limited Platinum AWD V6 6ECT	\$47,010
6156	2018	Land Cruiser	\$84,765
3000	2018	Mirai Fuel Cell Sedan 4-Door	\$58,365
1201	2019	Prius c L (One)	\$21,530
1205	2019	Prius c LE (Three)	\$22,955
1221	2018	Prius One Liftback	\$23,475
1223	2018	Prius Two Liftback	\$24,685
1224	2018	Prius Two Eco Liftback	\$25,165
1225	2018	Prius Three Liftback	\$26,735
1226	2018	Prius Three Touring Liftback	\$28,115
1227	2018	Prius Four Liftback	\$29,685
1228	2018	Prius Four Touring Liftback	\$30,565
1235	2018	Prius Prime Plus	\$27,300



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1237	2018	Prius Prime Premium	\$29,000
1239	2018	Prius Prime Advanced	\$33,300
RAV4			
4445	2018	RAV4 Adventure Grade 2WD	\$27,950
4446	2018	RAV4 Adventure Grade AWD	\$28,650
4435	2018	RAV4 Hybrid LE AWD	\$27,385
4444	2018	RAV4 Hybrid XLE AWD	\$29,280
4456	2018	RAV4 Hybrid SE AWD	\$32,435
4454	2018	RAV4 Hybrid Limited AWD	\$34,280
4430	2018	RAV4 LE 2WD	\$24,660
4432	2018	RAV4 LE AWD	\$26,060
4440	2018	RAV4 XLE 2WD	\$25,750
4442	2018	RAV4 XLE AWD	\$27,150
4470	2018	RAV4 SE 2WD	\$29,040
4472	2018	RAV4 SE AWD	\$30,440
4450	2018	RAV4 Limited 2WD	\$31,155
4452	2018	RAV4 Limited AWD	\$32,555
4474	2018	RAV4 Platinum 2WD	\$35,000
4476	2018	RAV4 Platinum AWD	\$36,400
Sequoia			
7917	2019	Sequoia 4x2 SR5 5.7L V8 6ECT-i	\$48,700
7919	2019	Sequoia 4x4 SR5 5.7L V8 6ECT-i	\$51,925
7921	2019	Sequoia 4x2 TRD Sport 8-Pass 5.7L V8	\$51,415
7922	2019	Sequoia 4x4 TRD Sport 8-Pass 5.7L V8	\$54,640
7927	2019	Sequoia 4x2 Limited 5.7L V8 6ECT-i	\$57,195
7929	2019	Sequoia 4x4 Limited 5.7L V8 6ECT-i	\$60,420
7931	2019	Sequoia 4x2 Platinum 5.7L V8 6ECT-i	\$64,410
7933	2019	Sequoia 4x4 Platinum 5.7L V8 6ECT-i	\$67,535
Sienna			
5328	2019	Sienna L V6 8ECT 7 PASS	\$31,115
5337	2019	Sienna LE V6 8ECT 7 PASS (Mobility)	\$33,945
5338	2019	Sienna LE V6 8ECT 8 PASS	\$33,935
5366	2019	Sienna LE V6 AWD 8ECT 7 PASS	\$36,475



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5335	2019	Sienna LE V6 8ECT 7 PASS Auto Access Seat	\$39,860
5342	2019	Sienna SE V6 8ECT 8 PASS	\$37,265
5352	2019	Sienna SE V6 AWD 8ECT 7 PASS	\$38,770
5343	2019	Sienna SE Premium V6 8ECT 8PASS	\$43,360
5353	2019	Sienna SE Premium V6 AWD 8ECT 7 PASS	\$44,865
5348	2019	Sienna XLE V6 8ECT 8 PASS	\$37,265
5376	2019	Sienna XLE V6 AWD 8ECT 7 PASS	\$39,695
5349	2019	Sienna XLE Premium V6 8ECT 8 PASS	\$40,955
5377	2019	Sienna XLE Premium V6 AWD 8ECT 7 PASS	\$43,385
5345	2019	Sienna XLE V6 8ECT 7 PASS Auto Access Seat	\$43,400
5356	2019	Sienna Limited V6 8ECT 7 PASS	\$44,010
5386	2019	Sienna Limited V6 AWD 8ECT 7 PASS	\$45,370
5357	2019	Sienna Limited Premium V6 8ECT 7 PASS	\$47,530
5387	2019	Sienna Limited Premium V6 AWD 8ECT 7 PASS	\$48,890
 			
7162	2019	Tacoma 4x2 SR Access Cab 6AT LB	\$25,550
7164	2019	Tacoma 4x2 SR Access Cab V6 6AT LB	\$27,810
7186	2019	Tacoma 4x2 SR Double Cab 6AT SB	\$26,380
7514	2019	Tacoma 4x4 SR Access Cab 6A LB	\$28,625
7594	2019	Tacoma 4x4 SR Double Cab V6 6AT SB	\$31,815
7122	2019	Tacoma 4x2 SR5 Access Cab 6AT LB	\$27,325
7126	2019	Tacoma 4x2 SR5 Access Cab V6 6AT LB	\$30,470
7170	2019	Tacoma 4x2 SR5 Access Cab V6 6AT LB	\$32,115
7185	2019	Tacoma 4x2 SR5 Double Cab 6AT SB	\$28,215
7146	2019	Tacoma 4x2 SR5 Double Cab V6 6AT SB	\$31,615
7516	2019	Tacoma 4x4 SR5 Access Cab 6AT LB	\$30,400
7558	2019	Tacoma 4x4 SR5 Access Cab V6 6AT LB	\$33,810
7540	2019	Tacoma 4x4 SR5 Double Cab V6 6AT SB	\$34,690
7552	2019	Tacoma SR 4x4 Access Cab V6 6AT LB	\$31,275
7570	2019	Tacoma 4x4 SR5 Double Cab V6 6AT LB	\$35,190
7128	2019	Tacoma 4x2 TRD Sport Access Cab V6 6AT LB	\$32,245
7148	2019	Tacoma 4x2 TRD Sport Double Cab V6 6AT SB	\$33,500
7172	2019	Tacoma 4x2 TRD Sport Double Cab V6 6AT LB	\$34,000



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7559	2019	Tacoma 4x4 TRD Sport Access Cab V6 6MT LB	\$34,220
7542	2019	Tacoma 4x4 TRD Sport Double Cab V6 6AT SB	\$36,465
7566	2019	Tacoma 4x4 TRD Sport Double Cab V6 6AT LB	\$37,075
7543	2019	Tacoma 4x4 TRD Sport Double Cab V6 6MT SB	\$34,835
7560	2019	Tacoma 4x4 TRD Sport V6 6AT LB	\$35,530
7150	2019	Tacoma 4x2 TRD Off Road Double Cab V6 6AT SB	\$33,500
7562	2019	Tacoma 4x4 TRD Off Road Access Cab V6 6AT LB	\$35,530
7544	2019	Tacoma 4x4 TRD Off Road Double Cab V6 6AT SB	\$36,465
7545	2019	Tacoma 4x4 TRD Off Road Double Cab V6 MT SB	\$34,835
7568	2019	Tacoma 4x4 TRD Off Road Double Cab V6 6AT LB	\$37,075
7545	2019	Tacoma 4x4 TRD Off Road Double Cab V6 6MT	\$34,835
7182	2019	Tacoma 4x2 Limited Double Cab V6 6AT	\$37,490
7582	2019	Tacoma 4x4 Limited Double Cab V6 6AT	\$40,565
7597	2019	Tacoma 4x4 TRD Pro Double Cab 6MT	\$42,660
7598	2019	Tacoma 4x4 TRD Pro Double Cab 6AT	\$45,365
8239	2019	Tundra 4x2 SR Double Cab 4.6L V8 6ECTi	\$31,420
8242	2019	Tundra 4x2 SR Double Cab 5.7L V8 6ECTi	\$32,690
8245	2019	Tundra 4x2 SR Double Cab L/B 5.7L V8 6ECTi	\$33,020
8339	2019	Tundra 4x4 SR Double Cab 4.6L V8 6ECTi	\$34,470
8342	2019	Tundra 4x4 SR Double Cab 5.7L V8 6ECTi	\$35,740
8345	2019	Tundra 4x4 SR Double Cab L/B 5.7L V8 6ECTi	\$36,070
8240	2019	Tundra 4x2 SR5 Double Cab 4.6L V8 6ECTi	\$33,130
8241	2019	Tundra 4x2 SR5 Double Cab 5.7L V8 6ECTi	\$34,400
8246	2019	Tundra 4x2 SR5 Double Cab LB 5.7L V8 6ECTi	\$34,730
8259	2019	Tundra 4x2 SR5 CrewMax 4.6L V8 6ECTi	\$35,550
8261	2019	Tundra 4x2 SR5 CrewMax 5.7L V8 6ECTi	\$36,820
8340	2019	Tundra 4x4 SR5 Double Cab 4.6L V8 6ECTi	\$36,180
8341	2019	Tundra 4x4 SR5 Double Cab 5.7L V8 6ECTi	\$37,450
8331	2019	Tundra 4x4 SR5 Double Cab 5.7L V8 6ECTi (FFV)	\$37,450
8346	2019	Tundra 4x4 SR5 Double Cab LB 5.7L V8 6ECTi	\$37,780
8359	2019	Tundra 4x4 SR5 CrewMax 4.6L V8 6ECTi	\$38,600
8361	2019	Tundra 4x4 SR5 CrewMax 5.7L V8 5ECT	\$39,870



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8363	2019	Tundra 4x4 SR5 CrewMax 5.7L V8 6ECTi (FFV)	\$39,870
8252	2019	Tundra 4x2 Limited Double Cab 5.7L V8 6ECTi	\$40,685
8272	2019	Tundra 4x2 Limited CrewMax 5.7L V8 6ECTi	\$42,550
8352	2019	Tundra 4x4 Limited Double Cab 5.7L V8 6ECTi	\$43,735
8371	2019	Tundra 4x4 TRD Pro CrewMax 5.7L V8 6ECTi	\$49,880
8372	2019	Tundra 4x4 Limited CrewMax 5.7L V8 6ECTi	\$45,600
8275	2019	Tundra 4x2 Platinum CrewMax 5.7L V8 6ECTi	\$47,380
8375	2019	Tundra 4x4 Platinum CrewMax 5.7L V8 6ECTi	\$50,430
8276	2019	Tundra 4x2 1794 Edition CrewMax 5.7L V8 (6ECTi)	\$47,380
8376	2019	Tundra 4x4 1794 Edition CrewMax 5.7L V8 6ECTi	\$50,430
 			
6267	2019	Yaris L Sedan 6MT	\$15,450
6263	2019	Yaris LE Sedan 6MT	\$16,450
6266	2019	Yaris L Sedan 6AT	\$16,550
6262	2019	Yaris LE Sedan 6AT	\$17,550
6268	2019	Yaris XLE Sedan 6AT	\$18,550
1421	2018	Yaris L Liftback 3-Door 5MT	\$15,635
1422	2018	Yaris L Liftback 3-Door 4ECT	\$16,385
1462	2018	Yaris L Liftback 5-Door 4ECT	\$16,760
1424	2018	Yaris LE Liftback 3-Door 4ECT	\$17,285
1466	2018	Yaris LE Liftback 5-Door 4ECT	\$17,660
1463	2018	Yaris SE Liftback 5-Door 5MT	\$18,260
1464	2018	Yaris SE Liftback 5-Door 4ECT	\$19,060

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