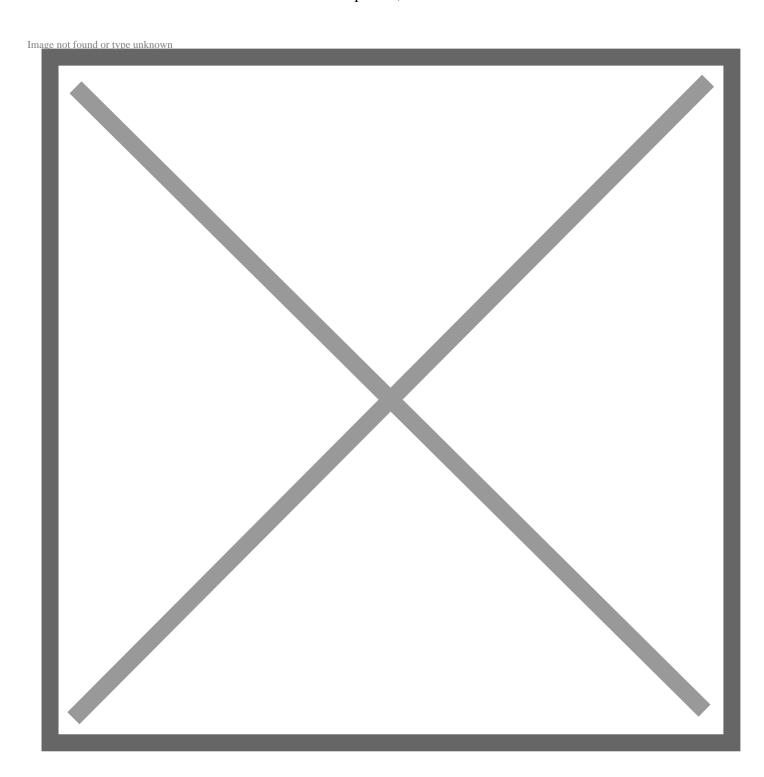
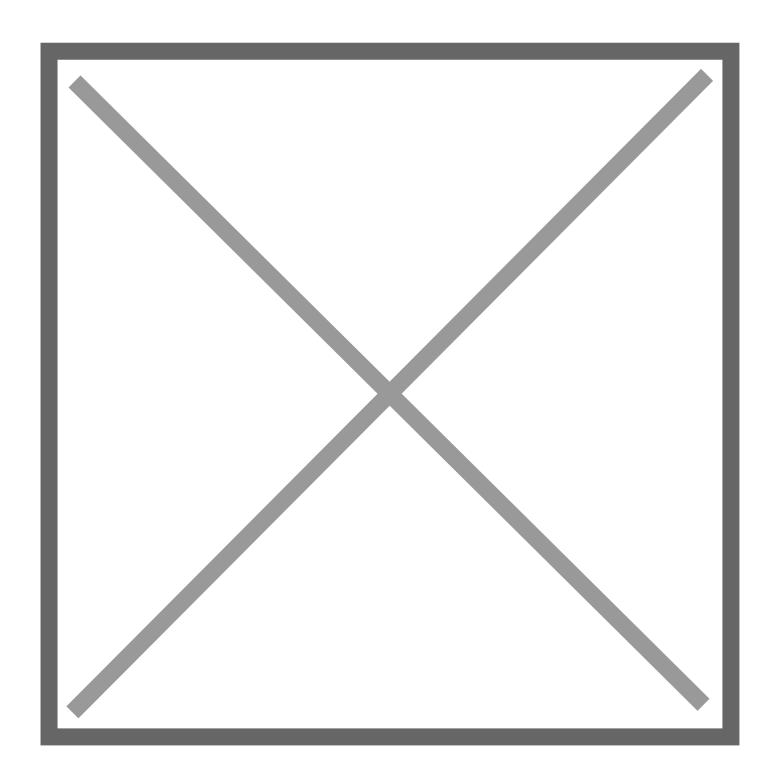
D.E.E.P. is the First Dealership Program Ever to Receive a DOE Better Practice Award

April 15, 2024



In early April, Toyota's Dealership Environmental Excellence Program (D.E.E.P.) was recognized with a Department of Energy (DOE) Better Practice Award. DOE's prestigious Better Project and Better Practice awards recognize partners for innovative and industry-leading accomplishments implementing decarbonization, energy and water efficiency, or waste reduction initiatives.

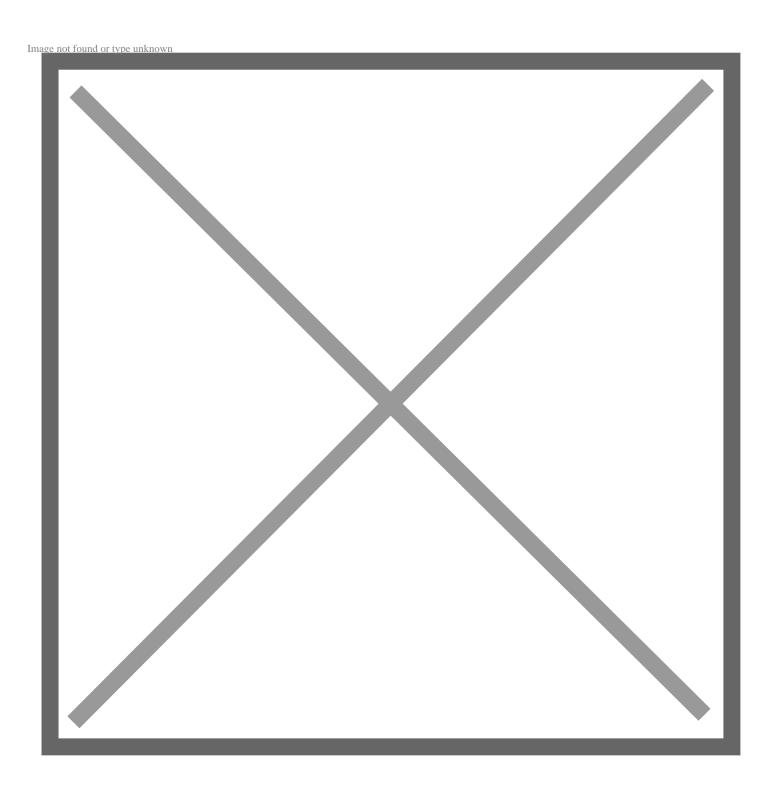


D.E.E.P. is a voluntary, easy-to-implement program designed to help dealerships reduce energy, water, waste, carbon emissions and operational costs. It provides technical assistance to Toyota and Lexus dealerships to measurably improve environmental performance and recognizes dealers that demonstrate significant reductions

in energy and water use while engaging with their local communities.

The program began as a pilot in 2021 with 12 U.S. Toyota dealerships and launched nationwide for all Toyota and Lexus dealerships in 2023. There are now 75 Toyota and Lexus dealers participating in D.E.E.P. across the U.S., and we aim to have over 100 dealers participating by mid-2026.

Toyota is actively inviting more North American dealerships to enter the program to help us deliver on our commitment to improve the environmental impacts of our dealer sales operations and drive positive impacts for society.



Participating Toyota and Lexus D.E.E.P. dealerships across the U.S.

Nationwide participation is growing with **70 Toyota** and **5 Lexus** dealerships currently enrolled in D.E.E.P.<u>1</u> Cumulatively, <u>2</u> these dealerships have:

- Saved12,057 MWh of energy, which is equivalent to the annual energy use of 1,150 homes.3
- Avoided8,815 metric tons of CO₂e,
- Saved 2 million gallons of water.

For more information about D.E.E.P. and the dealerships recognized through the program for their environmental leadership, visit our D.E.E.P. website.

- 1 As of March 2024
- 2 Cumulative data points are from April 2021 (when D.E.E.P. launched) to March 2024.
- 3 https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator