

Pete Carey



Pete Carey is group vice president at Toyota Financial Services (TFS), and president of Mazda Financial Services (MFS) overseeing all aspects of TFS' new private label business and the relationship with Mazda Motor of America, Inc. He reports to Mark Templin, TFS president and CEO.

Prior to his appointment as president of MFS, Carey was group vice president of TFS Service Operations and Chairman of the Board of Directors of Toyota Financial Savings Bank (TFSB). In this role, Carey oversaw a wide range of customer and dealer service functions including TFS' three customer service centers and the company's industrial loan-chartered bank operation. His responsibilities were focused on further enhancing TFS' efficiency while ensuring the company meets the evolving needs of its customers.

Previously, Carey served as group vice president of sales, marketing, insurance and product, responsible for over 800 team members in 30 field offices and 3 regional offices. He also spent time as vice president and general manager of the San Francisco Region at Toyota Motor Sales, where he was responsible for sales, service and parts, marketing, customer service, market representation and distribution for dealers in the San Francisco region.

Carey's accomplishments include maximizing acquisitions and building relationships with key stakeholders including Toyota and Lexus dealer and division partners while serving as vice president of sales. Under his

leadership as corporate manager of commercial finance, that area of TFS delivered a \$100 million year-over-year turnaround in 2011.

Carey began his career at TFS in 1993 and has since held key positions in a variety of areas within TFS and across the country. His broad experience at TFS includes dealer credit, collections, customer service center development, and field services management.

Carey holds a Bachelor of Science degree in Business Administration from Marist College, Poughkeepsie, New York.