

TMNA December Sales 03

January 03, 2020

TOYOTA U.S. HYBRID SALES SUMMARY								
December 2019								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2019	2018	DSR %	VOL%	2019	2018	DSR %	VOL%
TOYOTA PRIUS HYBRID	6,058	6,351	-0.8%	-4.6%	69,718	87,590	-20.4%	-20.4%
TOYOTA COROLLA HYBRID	1,545	0	0.0%	0.0%	16,301	0	0.0%	0.0%
TOYOTA CAMRY HYBRID	2,247	2,253	3.7%	-0.3%	26,043	22,914	13.7%	13.7%
TOYOTA AVALON HYBRID	571	744	-20.2%	-23.2%	6,552	8,009	-18.2%	-18.2%
TOYOTA MIRAI	66	232	-70.4%	-71.6%	1,502	1,700	-11.7%	-11.7%
TOYOTA HIGHLANDER HYBRID	1,796	1,487	25.6%	20.8%	18,248	14,513	25.7%	25.7%
TOYOTA RAV4 HYBRID	10,127	3,236	225.5%	213.0%	92,525	48,124	92.3%	92.3%
LEXUS ES HYBRID	1,054	447	145.2%	135.8%	9,073	5,252	72.8%	72.8%
LEXUS GS HYBRID	0	3	-100.0%	-100.0%	7	40	-82.5%	-82.5%
LEXUS UX HYBRID	1,089	66	1616.0%	1550.0%	8,603	66	12935.0%	12935.0%
LEXUS NX HYBRID	1,230	1,367	-6.4%	-10.0%	9,638	9,062	6.4%	6.4%
LEXUS RX HYBRID	1,907	2,179	-9.0%	-12.5%	16,116	15,656	2.9%	2.9%
LEXUS LS HYBRID	20	22	-5.5%	-9.1%	187	321	-41.7%	-41.7%
LEXUS LC HYBRID	3	8	-61.0%	-62.5%	37	102	-63.7%	-63.7%
LEXUS CT HYBRID	0	0	0.0%	0.0%	0	4	-100.0%	-100.0%
TOTAL TMNA HYBRID	27,713	18,395	56.7%	50.7%	274,550	213,354	28.7%	28.7%
TOTAL TOYOTA HYBRID	22,410	14,303	63.0%	56.7%	230,889	182,851	26.3%	26.3%
TOTAL LEXUS HYBRID	5,303	4,092	34.8%	29.6%	43,661	30,503	43.1%	43.1%