

Mark Templin



Mark Templin is president and chief executive officer of Toyota Financial Services (TFS) USA, and oversees all of the company's activities in North and South America as well as Australia and New Zealand. He is also the chief executive officer of Toyota Insurance Management Solutions (TIMS), the director and group chief operating officer of Toyota Financial Services Corporation (TFSC), and has served as chairman of the board of Toyota Motor Credit Corporation (TMCC) since May 2016.

TFS is one of the nation's largest and highest rated captive finance companies, with more than four million active finance accounts and over ten million insurance agreements in force. The company's current managed assets exceed \$135 billion. TFS employs over 3,700 people across the country.

Prior to his appointment to TFSC, Templin was executive vice president of Lexus International, responsible for leading the luxury brand's global operations. With his appointment to this role in April 2013, Templin became the first non-Japanese executive to oversee an operational division within the company's global headquarters in Japan. From April 2013 to December 2017, Templin also served as managing officer of Toyota Motor Corporation (TMC).

Since joining Toyota Motor Sales (TMS) in 1990, Templin has held a number of positions. He previously served as group vice president and general manager of the Lexus Division for TMS, overseeing all aspects of Lexus' U.S. automotive operations, including sales and marketing, retail development, customer satisfaction, and product planning. His responsibilities included coordinating sales activities, dealer relations, parts and service operations, and marketing operations of four regional offices around the country. He concurrently served as general manager of the Lexus Planning Division, TMC, working closely with international Lexus affiliates to enhance and bring more awareness of the Lexus Brand worldwide.

Earlier, Templin was general manager for the Lexus Southern Area; assistant general manager for both the Southern and Western Area Lexus offices; sales administration manager and retail operations manager at Lexus'

national headquarters; and vice president of parts, service, customer satisfaction, and training for the Lexus Division. Additionally, he served as vice president of Lexus marketing and vice president of Scion, where he was responsible for all Scion activities.

Before coming to Toyota, Templin held several positions at General Motors Corporation.

Templin currently serves on the board of directors of The National Organization on Disability. He earned a Bachelor of Science degree at University of Central Missouri in Warrensburg, Missouri, where he studied automotive technology.