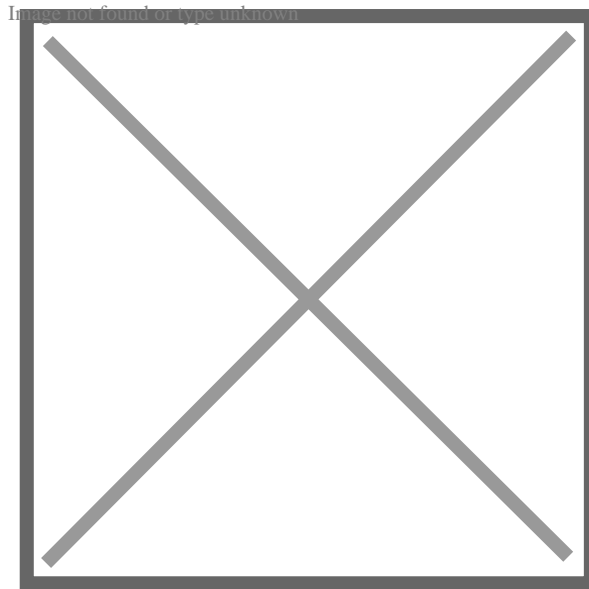


Mark Templin



Mark Templin is executive vice president and chief operating officer, Toyota Motor North America. He is also president of Toyota Motor Sales (TMS). In this role, Templin oversees Sales, Marketing, TRD, Product Planning, Customer Service, Supply Chain, and Manufacturing for the Toyota and Lexus brands in North America.

Concurrently, Templin is CEO and board member, Americas and Oceania Region, Toyota Financial Services Corporation (TFSC) and CEO of Toyota Insurance Management Solutions. In addition, Templin serves on the board of directors for the following: Toyota Financial Services Columbia, Toyota Financial Savings Bank (TFSB), Toyota Finance Australia, Ltd., Toyota Credit de Puerto Rico, Toyota Credit Canada Inc., Toyota Finance New Zealand Ltd., Toyota Financial Service Mexico and Toyota Motor Credit Corporation (TMCC).

Previously, Templin was director and group chief operating officer of TFSC in Japan. Additionally, Templin was president and CEO of Toyota Financial Services in the U.S., chairman of the board of TMCC and chairman of the board of TFSB.

Prior to his financial services roles, Templin was executive vice president of Lexus International, responsible for leading the luxury brand's global operations. With his appointment to this role in April 2013, Templin became the first non-Japanese executive to oversee an operational division within the company's global headquarters in Japan. From April 2013 to December 2017, Templin also served as managing officer of Toyota Motor Corporation (TMC).

Since joining TMS in 1990, Templin has held a number of positions. He served as group vice president and general manager of the Lexus Division for TMS, overseeing all aspects of Lexus' U.S. automotive operations, including sales and marketing, retail development, customer satisfaction, and product planning. His responsibilities included coordinating sales activities, dealer relations, parts and service operations, and marketing operations of four regional offices around the country. He concurrently served as general manager of the Lexus Planning Division, TMC, working closely with international Lexus affiliates to enhance and bring

more awareness of the Lexus Brand worldwide.

Earlier, Templin was general manager for the Lexus Southern Area; assistant general manager for both the Southern and Western Area Lexus offices; sales administration manager and retail operations manager at Lexus' national headquarters; and vice president of parts, service, customer satisfaction, and training for the Lexus Division. Additionally, he served as vice president of Lexus marketing and vice president of Scion, where he was responsible for all Scion activities.

Before coming to Toyota, Templin held several positions at General Motors Corporation.

Templin currently serves on the board of directors of The National Organization on Disability. He earned a Bachelor of Science degree at the University of Central Missouri in Warrensburg, Missouri, where he studied automotive technology.