

TMNA June 2019 Sales 3

July 02, 2019

TOYOTA U.S. HYBRID SALES SUMMARY								
June 2019								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2019	2018	DSR %	VOL%	2019	2018	DSR %	VOL%
TOYOTA PRIUS HYBRID	5,769	7,844	-23.6%	-26.5%	29,241	46,171	-36.3%	-36.7%
TOYOTA COROLLA HYBRID	1,614	0	0.0%	0.0%	5,616	0	0.0%	0.0%
TOYOTA CAMRY HYBRID	2,372	2,040	20.7%	16.3%	13,857	11,153	25.1%	24.2%
TOYOTA AVALON HYBRID	603	872	-28.2%	-30.8%	3,766	4,065	-6.8%	-7.4%
TOYOTA MIRAI	166	103	67.4%	61.2%	963	743	30.5%	29.6%
TOYOTA HIGHLANDER HYBRID	1,646	1,361	25.6%	20.9%	7,942	7,892	1.3%	0.6%
TOYOTA RAV4 HYBRID	9,013	3,866	142.1%	133.1%	29,319	23,213	27.1%	26.3%
LEXUS ES HYBRID	732	402	89.1%	82.1%	3,982	1,990	101.4%	100.1%
LEXUS GS HYBRID	0	7	-100.0%	-100.0%	6	25	-75.8%	-76.0%
LEXUS UX HYBRID	636	0	0.0%	0.0%	3,902	0	0.0%	0.0%
LEXUS NX HYBRID	620	826	-22.0%	-24.9%	4,358	3,903	12.4%	11.7%
LEXUS RX HYBRID	1,242	1,392	-7.3%	-10.8%	7,205	5,799	25.1%	24.2%
LEXUS LS HYBRID	19	40	-50.7%	-52.5%	92	191	-51.5%	-51.8%
LEXUS LC HYBRID	0	11	-100.0%	-100.0%	18	62	-70.8%	-71.0%
LEXUS CT HYBRID	0	0	0.0%	0.0%	0	4	-100.0%	-100.0%
TOTAL TMNA HYBRID	24,432	18,764	35.2%	30.2%	110,267	105,212	5.5%	4.8%
TOTAL TOYOTA HYBRID	21,183	16,086	36.8%	31.7%	90,704	93,238	-2.1%	-2.7%
TOTAL LEXUS HYBRID	3,249	2,678	26.0%	21.3%	19,563	11,974	64.5%	63.4%