

# Pricing Announced for 2014 Toyota Corolla

August 27, 2013

TORRANCE, Calif., August 27, 2013 – The all-new 2014 Corolla will offer its dramatically elevated design, efficiency and renowned Toyota quality, at an extremely attainable price. The world's most popular compact sedan will remain a legendary value in the segment.

The 2014 Corolla is available in four distinct grades: L, LE, S, and the new LE Eco grade. The Corolla lineup offers a vehicle for broad range of customers, from the familiar value-minded to shoppers seeking a more premium compact car.

The Corolla enters the market with an MSRP of \$16,800 for the L grade with a new 6-speed manual transmission. The Corolla L with 4-speed automatic is priced at just \$17,400. The Corolla L includes a long list of contemporary standard features:

- LED lowbeam headlamps with LED daytime running lights,
- Standard Bluetooth connectivity
- Driver and front passenger Whiplash-Injury-Lessening (WIL) seats
- Eight airbags, including a new drivers knee airbag and passenger seat cushion airbag.

The Corolla LE targets the heart of the compact segment with a more upmarket list of features at a value price. The LE starts at \$18,300, which is only \$120 above last year's Corolla LE. The LE offers a list of convenient standard features that enhance the Corolla experience:

- Backup monitor
- Climate control
- Cruise control
- Keyless entry
- Entune Audio (including 6.1" touchscreen)
- Improved fuel economy afforded by the new CVTi-S transmission.

The sporty-themed Corolla S is available at \$19,000, which represents a \$60 *reduction* versus the outgoing model. The Corolla S offers a more athletic look and feel. Enhancements to the Corolla S include:

- An aggressive lower front grille with a piano black finish and chrome surround
- Unique suspension tuning for available 17-inch wheel package
- Available paddle shifters (with CVTi-S) to actuate sequential 7-speeds
- Sport cluster gauge with TFT meter
- Ornate piano black instrument panel
- Supportive sport seats
- Leather steering wheel cover

The all new Corolla LE Eco trim level offers enhanced fuel economy due to a 140-hp Valvematic- equipped engine, improved aerodynamics, and unique CVTi-S tuning. The LE Eco enters the market at \$18,700. The Corolla LE Eco will offer an EPA rating of 42 mpg on the highway, giving it the best highway fuel economy in the class for a vehicle equipped with an automatic transmission (excluding electric vehicles, hybrids, and diesels).

## New Elevated Corolla Models

The Corolla adds two new models to the LE, S, and LE Eco grades. The Plus model adds alloy wheels plus select features as standard equipment. The Premium model adds alloy wheels and Softex seats as standard equipment.

- LE Plus: 16" alloy wheels and integrated fog lights
- LE Premium: 16" alloy wheels, integrated fog lights, and Softex seats
- S Plus: 17" alloy wheels and rear disc brakes
- S Premium: 17" alloy wheels, rear disc brakes, and Softex seats
- LE Eco Plus: 16" alloy wheels, integrated fog lights, chrome beltline, Eco driving mode
- LE Eco Premium: 16" alloy wheels, integrated fog lights, chrome beltline, Eco driving mode, and Softex seats

## Complete Model Pricing

With the addition of Plus and Premium models, there are 12 Corolla models available.

Grade	Transmission	MY14 MSRP	MY13 MSRP	Change
L	6MT	\$16,800	\$16,230	\$570
L	4AT	\$17,400	\$17,060	\$340
LE	CVTi-S	\$18,300	\$18,180	\$120
LE Plus	CVTi-S	\$18,700	-	NA
LE Premium	CVTi-S	\$19,400	-	NA
S	CVTi-S	\$19,000	\$19,060	-\$60
S Plus	CVTi-S	\$19,700	-	NA
S Premium	CVTi-S	\$20,400	-	NA
S Plus	6MT	\$21,300*	\$18,230	\$3,070
ECO	CVTi-S	\$18,700	-	NA
ECO Plus	CVTi-S	\$19,400	-	NA
ECO Premium	CVTi-S	\$20,100	-	NA

\* The Corolla S Plus equipped with a 6-speed manual transmission is built in one configuration only and includes 17" alloy wheels, moonroof, Entune™ Premium Audio with Navigation and App suite, and Smart Key as standard equipment.

## Corolla Option Pricing

Corolla offers two option packages on all Plus and Premium models.

Package	Contents	MSRP	Model Applicability
---------	----------	------	---------------------

Moonroof	Power tilt/slide moonroof with sliding sunshade	\$850	LE Plus, LE Premium, S Plus*, S Premium*, LE Eco Plus, LE Eco Premium
Drivers Convenience Package	Smart Key System on front doors and trunk with Push Button Start, remote keyless entry system with lock, panic, trunk-release, and liftgate functions	\$1510	LE Plus, LE Premium, S Plus*, S Premium*, LE Eco Plus, LE Eco Premium
	Entune Premium Audio – includes the Entune Multimedia Bundle with navigation and app suite, AM/FM CD player with MP3/WMA playback capability, 6 speakers, auxiliary audio jack, USB 2.0 port with iPod® connectivity and control, hands-free phone capability, phone book access and music streaming via Bluetooth® wireless technology and 6.1 in high resolution touch-screen display with HD radio with traffic and weather, SiriusXM Radio with 90-day All-Access trial, Gracenotes		

\* CVTi-S model only

The popular Blizzard Pearl Paint will be available on all LE Eco models for a \$395 charge.

**Toyota vehicles and Destination, Processing, and Handling (DPH) fee**

The Destination, Processing and Handling (DPH) fees shall be increased for all vehicles except for the Large Trucks and Large SUV categories.

DPH	CURRENT (\$)	NEW (\$)	CHANGE (\$)
Passenger Car	\$795	\$810	\$15
Small Light Truck	\$845	\$860	\$15
Large Truck SUV	\$995	\$995	\$0
Scion	\$755	\$755	\$0

The DPH fee is based on the value of the processing, handling and delivery services Toyota provides. Toyota's objective is to set this fee at a level that is competitive with the amount charged by other manufacturers for similar services and takes into account such factors as fuel prices.

The Delivery, Processing and Handling fee for vehicles distributed by SET and GST may vary.