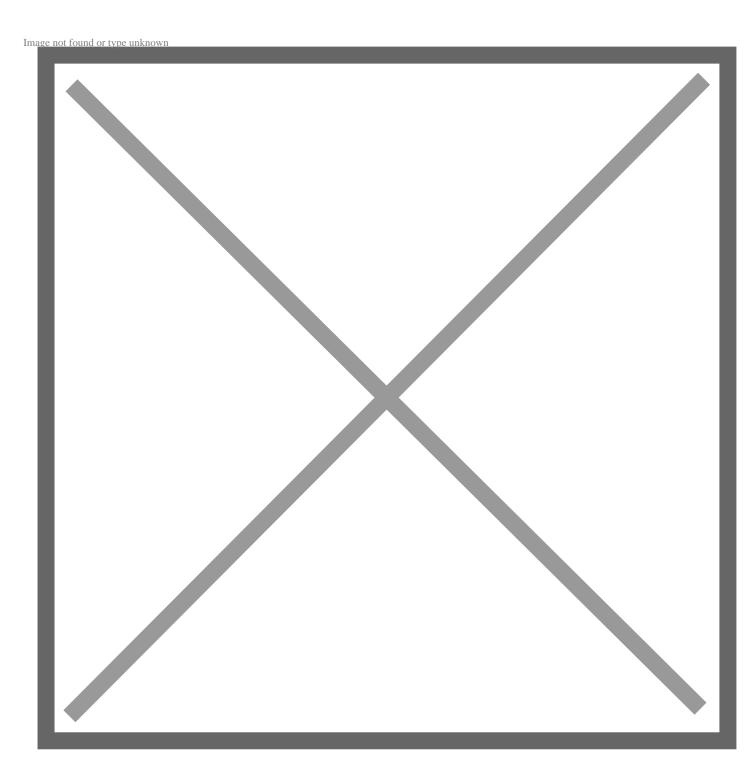
Worldwide Sales of Toyota Hybrids Top 6 Million Units

January 14, 2014



Toyota City, Japan, January 15, 2014—Toyota Motor Corporation announces that cumulative global sales of its hybrid vehicles topped the 6 million unit mark as of December 31, 2013, reaching 6.072 million units ¹. The latest million-unit milestone was achieved in the fastest time yet for Toyota, taking just nine months.

Helping mitigate the environmental effects of vehicles is a priority at Toyota. Based on its belief that environment-friendly vehicles can only truly have a positive impact if they are widely used, Toyota has endeavored to encourage the mass-market adoption of hybrid vehicles.

As of this month, Toyota sells 24 hybrid passenger car models and one plug-in hybrid model in approximately 80 countries and regions around the world. Furthermore, within the next two years, Toyota will launch a total of 15 new hybrid vehicles worldwide, including the new "Harrier Hybrid" in Japan on January 15 and the new "Highlander Hybrid" in the United States in the near future. Toyota will continue augmenting its product lineup even further and increasing the number of countries and regions where it sells hybrid vehicles.

Toyota calculates that as of December 31, 2013, Toyota hybrid vehicles have resulted in approximately 41 million fewer tons of CO_2 emissions—believed to be a cause of global warming—than would have been emitted by gasoline-powered vehicles of similar size and driving performance. Toyota also estimates that its hybrid vehicles have saved approximately 15 million kiloliters of gasoline compared to the amount used by gasoline-powered vehicles of similar size.

In August 1997 in Japan, Toyota launched the "Coaster Hybrid EV" and launched the "Prius"—the world's first mass-produced hybrid passenger vehicle—in December. Since then, Toyota hybrid vehicles have received tremendous support from consumers around the world.

Toyota has positioned hybrid technologies that enable the use of different fuel combinations, including the component technologies necessary for development of various environment-friendly cars, as core environmental technologies for the twenty-first century. Toyota therefore plans to continue working to raise performance, reduce costs, and expand its product lineup—including that of non-hybrid environment-friendly vehicles—to create vehicles that are popular with consumers.

Toyota Hybrid Vehicle Sales

Based on TMC data (Unit = 1,000 vehicles)

	Global	Japan	North America	Europe
1997	0.3	0.3		
1998	17.6	17.6		
1999	15.2	15.2		
2000	19	12.5	5.7	0.7
2001	36.9	18.4	15.9	2.3
2002	41.3	19.9	20.3	0.8
2003	53.2	27.1	24.8	0.8

¹Including plug-in hybrid vehicles; Toyota data

²Excluding the Coaster Hybrid EV and Quick Delivery 200

 $^{^3}$ Number of registered vehicles × distance traveled × fuel efficiency (actual fuel efficiency in each country) × 3 CO₂ conversion factor

2004	134.6	68.7	55.9	8.1
2005	234.9	58.5	149.9	23.3
2006	312.5	72.4	197.6	36
2007	429.4	81.9	287.8	48.9
2008	429.7	104.4	254.9	57.8
2009	530.1	251.1	205.2	54.7
2010	690.1	392.2	195.8	70.1
2011	628.9	316.3	185.1	82.8
2012	1219	678	344.6	106.8
2013	1279.4	679.1	358.1	153
Total	6072.9	2814.2	2302.4	646.6

Cumulative Sales of TMC Hybrid Passenger Vehicles*1 (Unit = 1,000 vehicles)

	Global	Japan	North America	Europe
Prius	3166.6	1407.6	1404.8	268.6
Prius ?, Prius v, Prius +	405.1	289	91.4	21.7
Aqua, Prius c	633.6	529.3	83	
Camry Hybrid	418.7	35.8	294.4	
Alphard Hybrid* ²	44.6	43.3		
Auris Hybrid	128			124.2
Yaris Hybrid	75.4			73.4
Avalon Hybrid	17.2		17.2	
Highlander Hybrid, Kluger Hybrid* ³	138.3	3.4	133.1	
Vellfire Hybrid	17.1	17.1		
Sai	71	71		
Estima Hybrid	105	105		

^{*}Global figures contain sales from markets other than Japan, North America and Europe

Crown Hybrid	77.9	77.9		
Harrier Hybrid	23.7	23.7		
Crown Mild Hybrid* ⁴	6.4	6.4		
Crown Majesta (hybrid only)	3	3		
Corolla Axio Hybrid	8.7	8.7		
Corolla Fielder Hybrid	21.3	21.3		
Lexus LS 600h/LS 600hL	35.3	23.5	2.8	4.3
Lexus GS 450h/GS 300h	38.7	14.2	6.8	12.4
Lexus RX 400h/RX 450h	288.6	27.4	145.3	86
Lexus HS 250h	61.6	39.3	22.3	
Lexus CT 200h	169	37.8	51	41.3
Lexus ES 300h	47		24.6	0.2
Lexus IS 300h	16.7	8.7		5.9

*1Global figures contain sales from markets other than Japan, North America and Europe; Figures as of December 31, 2013 and based on Toyota data; *2Production ceased in 2008 and production of a new model started in 2011; *3Kluger Hybrid (for the Japanese market) production ceased in 2007; *4Crown Royal production ceased in 2003, Crown Sedan production ceased in 2008

TMC Hybrid Vehicle Chronology

Year	Month	Milestone
	Mar.	Toyota Hybrid System (THS) unveiled
	Aug.	Coaster Hybrid EV launched (Japan only)
	Oct.	Prius unveiled (launched in December)
2000	Nov.	Cumulative global Prius sales top 50,000 vehicles
2001	Jun.	Estima Hybrid launched (Japan only)

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	Crown	
	Royal	
	series	
	with	
Aug.	Mild	
	Hydna	
	System	
	launche	ed
	(Japan	
	only)	
	Mar.	Cumulative global hybrid vehicle sales top 100,000 mark
2002	A	Cumulative global Prius sales top 100,000
2002	Aug.	vehicles
		Crown Sedan with Mild Hybrid System launched
	Oct.	(Japan only)
	Apr.	Toyota Hybrid System II (THS II) unveiled
	Jul.	Alphard Hybrid launched (Japan only)
	0 411	Completely redesigned second-generation Prius
2003		launched
	Sep.	Dyna Hybrid and Toyoace Hybrid unveiled
		(launched in November; Japan only)
		Harrier Hybrid (Lexus RX 400h) and Kluger
	Mar.	Hybrid (Highlander Hybrid) launched
2005	Oct.	Cumulative global hybrid vehicle sales top
		500,000 mark
	Dec.	Second-generation Prius production commenced
	2.4	at SFTM's Changchun plant in China
	Mar.	Lexus GS 450h launched
	Apr.	Cumulative global Prius sales top 500,000 vehicles
	May	Camry Hybrid launched (for sale outside Japan)
2006		Completely redesigned Estima Hybrid launched
	Jun.	(Japan only)
		Camry Hybrid production commenced at
	Oct.	Kentucky Plant in the U.S.; Quick Delivery 200
		launched (Japan only)
2005		Cumulative global hybrid vehicle sales top 1
2007	May	million mark; Lexus LS 600h/LS 600hL launched
2008		Crown Hybrid unveiled (launched in May; Japan
	Feb.	only)
		Cumulative global Prius sales top 1 million
	Apr.	vehicles
	Jan.	Lexus RX 450h unveiled (launched in April)
2009		Completely redesigned third-generation Prius
	May	launched
	Inl	Camry Hybrid production commenced at TMT's
		Gateway Plant, Thailand; HS 250h launched
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	Australia				
	A	Camry Hybrid production commenced at			
	Apr.	GTMC's plant in China			
	Jun.	Auris Hybrid production commenced at TMUK's			
		Burnaston Plant, UK; Auris Hybrid launched (for			
		sale outside Japan)			
2010	Jul.	Cumulative sales in Japan of hybrids top 1			
	Jui.	million vehicles			
	Sep.	Cumulative global Prius sales top 2 million			
	Bep.	vehicles			
	Nov.	Third-generation Prius production commenced at			
	100.	TMT's Gateway Plant, Thailand			
	Jan.	Annual Prius sales in Japan of new vehicles in			
		2010 were 315,669 vehicles, the largest amount			
		of annual sales ever recorded; Lexus CT 200h			
2011	Feb.	launched			
		Cumulative global hybrid vehicle sales top 3			
2011	2.4	million mark			
	May	Prius ? launched			
	Aug.	Prius sales in Japan top 1 million mark			
	Sep.	Completely redesigned Camry Hybrid launched			
		in Japan; Alphard Hybrid and Vellfire Hybrid			
		unveiled (launched in November, Japan only)			

TMEC of China conducts cornerstone laying ceremony and announces plan to produce and sell vehicles Oct. with hybrid systems produced in China jointly with China FAW Group and GTMC around 2015 Prius PHV unveiled (launched in January 2012 in Japan, in Nov. March 2012 in the U.S., in the summer of 2012 in Europe)

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Prius	
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Dec. SFTM's	
Changchun	
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China;	
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launched	
Completely redesigned Lexus GS 450h u	inveiled
Jan. (launched in March)	
Start of Highlander Hybrid production at	Indiana
Plant in the U.S. in the second half of 20	
Feb. announced	
Production and sale of Camry Hybrid in	Kuozui's
Kuanying Plant, Taiwan commenced	1100201 5
Cumulative global hybrid vehicle sales to	on 4
Apr. million mark	or '
May Yaris Hybrid launched (for sale outside J	[anan]
Start of Levus RX 450h production at TM	
Jul. Cambridge Plant in early 2014 announce	
ES 300h launched (for sale outside Japan	
Cumulative hybrid vehicle sales in Japan	
million mark	r top 2
Oct. Cumulative global hybrid vehicle sales fi	rom
January through October 2012 top 1 mill	
Completely redesigned Auris Hybrid lau	
Nov. sale outside Japan)	neneu (101
Completely redesigned Crown hybrid un	wailad
Dec. (launched in January 2013, Japan only);	
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hybrid launched (for sale outside Japan) Cumulative global hybrid vehicle sales to	on 5
Mar. million mark	op 3
May Lexus IS 300h launched	TT 1 '1
Aug. Corolla Axio Hybrid and Corolla Fielder	Hybria
raunched	.1.1.
2013 Sep. Crown Majesta (only hybrid version ava	ilable)
¹ launched	
Oct. Lexus GS 300h launched	., ,
Nov. Completely redesigned Harrier Hybrid u	nveiled
(launched in January 2014)	
Dec. Cumulative global hybrid vehicle sales to	op 6
million mark	