

Toyota Motor Corporation (TMC) Announces April – December 2015 Financial Results

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Toyota's global net income increased 9.2 percent during the nine-month period (April – December 2015) of the 2016 fiscal year.

Global Financial Highlights:

- Global sales of 6,492,784 vehicles decreased by 246,374 units compared to the same period last fiscal year. North America posted sales gains, while Europe, Asia and other regions declined.
- Consolidated net revenues for the period totaled 21.4313 trillion yen (*\$175.666 billion), up 6.5 percent.
- Operating income increased to 2.3056 trillion yen (\$18.898 billion), up 9.0 percent.
- Net income jumped to 1.8860 trillion yen (\$15.459 billion), a 9.2 percent increase.

(*all currency translations above are approximate and based on an average 122-yen-to-dollar exchange rate)

North America Financial Highlights:

- Sales increased by 33,032 vehicles to 2,140,655 units.
- Operating income (excluding valuation gains/losses from interest-rate swaps) decreased to 427.6 billion yen (*\$3.505 billion).

(*currency translations above are approximate and based on an average 122-yen-to-dollar exchange rate)

Fiscal Year Global Forecast (April 1, 2015 – March 31, 2016):

- Consolidated net revenue is 27.5 trillion yen (*\$229.167 billion)
- Operating income is 2.8 trillion yen (\$23.333 billion)
- Net income is 2.27 trillion yen (\$18.917 billion)

(*all currency translations above are approximate and based on a projected 120-yen-to-dollar exchange rate)

For more information on the fiscal year results, go to:

http://www.toyota-global.com/investors/financial_result/