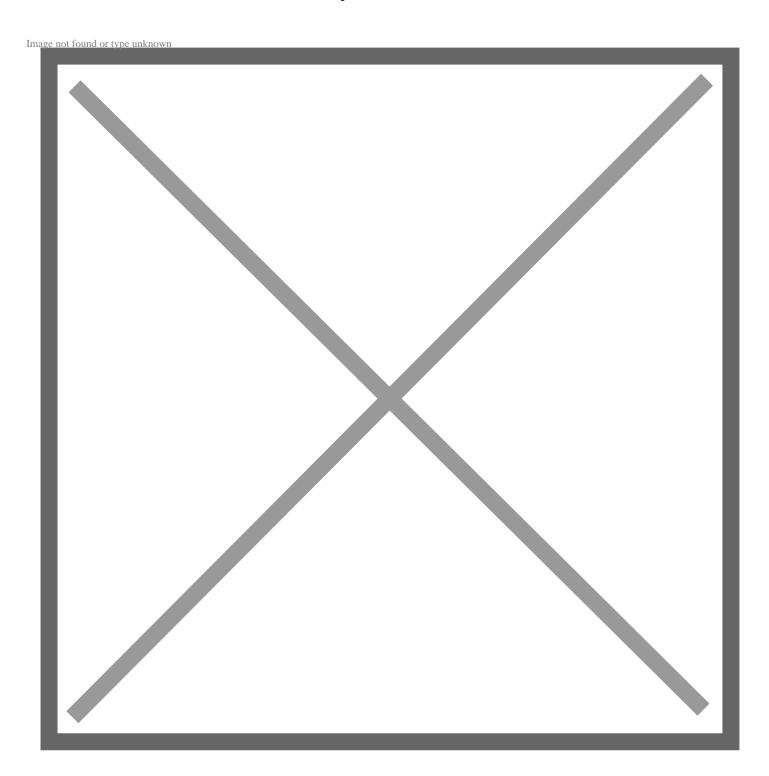
## 2019 Toyota Corolla Hatchback is 'Greater Than'

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**PLANO, Texas (Sept 17, 2018)** — "Tablet down, let's go" says dad as the family preps for the road trip. They pile into their all-new 2019 Toyota Corolla Hatchback and take off on an adventure. Before you know it, the tablet is forgotten, and life takes over . This family is living life "Greater Than" before, and the Corolla

Hatchback helped them get there.

Toyota's new 2019 Corolla Hatchback national marketing campaign, titled "Greater Than", promises a vehicle that enables drivers to live in the moment and experience life to the fullest. The fun-to-drive hatchback evokes style without compromise while boosting Toyota's newest, most technologically-advanced features in a small car. The campaign highlights the fact that Corolla drivers continually carve out opportunities to come together with friends and loved ones for unique adventures and great times together. Because a life well lived is truly "Greater Than".

"With this campaign, our goal was to authentically connect with our target audiences in unique ways", said Lisa Materazzo, vice president vehicle marketing and communications, Toyota Motor North America. "We have created an assortment of intriguing executions that highlight the energy and excitement of creating new experiences and living life in the moment."

"Greater Than" features six 30-second spots created for TV and digital placements, as well as a mix of 15-second and 6-second spots. The fully-integrated campaign targets a transcultural audience with assets delveloped by three of Toyota's agencies of record, including Saatchi & Saatchi, Conill and Intertrend Communications.

Here's a glimpse of the 30-second spots by agency:

- Saatchi & Saatchi three spots directed by <u>Jones + Tino</u>, 1) "Roots," in which a family experiences the joy of a spontaneous, fun-filled day, 2) "Pinata," where a group outing culminates with a birthday surprise and 3) "Scratches," inspired by an unanticipated journey off the beaten path.
- Conill "Anthem", directed by <u>Albert Uria</u>, celebrates that the individuality of the target through a minority is greater than majority juxtaposition.
- Intertrend "New Guy", directed by <u>Lino Russell</u>, in which the hero pursues an unconventional career path in eSports and "Catwalk", also directed by Russell, inspired by the strong trend of start-ups.

The print campaign featuring the unexpected Dirty > Clean, Lost > Found and Detours > Plans, raise the unspoken sentiments of living in the moment, embracing a new experience, challenging traditional stereotypes and pursing passions.

## **Media Placements**

The "Greater Than" TV spots will air in select targeted cable programming across NBCU, FOX Networks, Viacom, Turner, A+E, ESPN, Telemundo, Discovery en Espanol, Univision and more. Additional elements of the campaign include dynamic digital, audio, and print ads in high profile publications across Meredith, Hearst and Conde Nast. New integrated media partnerships include Oath, imgur, ESPN Nacion, Billboard, e-sports, the 2018 Latin American Music Awards, drifting platforms and more. Additionally, spots will air within select movie titles in theaters nationwide in conjunction with National CineMedia.

## About the 2019 Toyota Corolla Hatchback

The all-new Toyota Corolla Hatchback wows with a mix of style, dynamic performance and technology. It also features some powerful perks:

- First North American application of standard Toyota Safety Sense 2.0, with Lane Tracing Assist, Road Sign Assist, Lane Departure Alert with Steering Assist, Full-Speed Range Dynamic Radar Cruise Control (automatic), Dynamic Radar Cruise Control (manual) and Pre-Collision System with Pedestrian Detection
- All-new high-function, dynamic design
- All-new TNGA platform 2.0-liter four-cylinder engine with six-speed intelligent manual transmission or dynamic-shift CVT, offering more power, MPG and driving dynamics

• Standard Entune 3.0 audio with 8-inch touchscreen, wi-fi connect, Amazon Alexa and Apple CarPlay Compatibility

With two available grades, SE and XSE, the new Corolla Hatchback will accommodate a wide array of drivers ready to keep life interesting.

The "Greater Than" spots are available for viewing <u>here</u>. View photos of the all-new Corolla Hatchback <u>here</u>. The vehicle is on sale now in <u>dealerships</u>.